

Manufacturers, equipment vendors and government buyers can look to **Mosaic International Corporation** as their federal lease financing source. With federal budget deficits at a 50-year high, the OMB (Office of Management and Budget) has opined that leasing is the preferred method of acquisitions; rather than cash for many types of collateral used by the federal government.

Who Uses a Federal Lease?

Most agencies of the executive, legislative and judicial branches of the Federal Government use leasing to acquire property and other assets. In addition, some contractors and subcontractors to the Federal Government use Federal leasing to acquire property to fulfill their contracts.

Why Federal Lease Financing?

The most significant challenge faced by Governmental Agencies when acquiring needed property is their fiscal year budgetary requirements. Often, insufficient funds are budgeted for the outright purchase of essential property. Leasing allows government buyers to leverage their budget dollars. This means that by leasing, government buyers can acquire three (3) to four (4) times the number of units that they could otherwise purchase.

When the cost of equipment is viewed as a series of monthly payments, the budgetary process is more efficient in managing an acquisition. Leasing presents the opportunity to spread the acquisition over multiple budgetary periods, which is more likely to correspond with the useful life of the equipment. Our competitive rates permit the agency to increase their purchasing power. For example, without leasing, budgetary limitations may force an Agency to settle for equipment that is less than adequate for its long-term needs.

VENDOR ASSISTANCE

Mosaic International Corporation has a dedicated team of government leasing specialists with 14+ years of experience in structuring government contract leases.

Our government leasing specialists understand the unique documentation requirements of Federal Government procurement procedures. This allows us to deliver customized financing solutions that meet the needs of our equipment vendors and government buyers.

**Please feel free to contact us with
any questions you may have.**

**Phone: 800.805.1969 or 218.285.7421
Fax: 612.395.5235**

Obtain a Federal Lease Quote

Mosaic International Corporation will provide you a competitive Federal Lease quote from \$10,000 to \$20,000,000 under GSA Schedule or Open Market terms and conditions on all equipment and facilities that are of essential use to the federal government.

LEASING OPTIONS

Lease To Ownership (LTOP) With an LTOP, the Federal Agency makes regular payments for the term of the lease. At the end of the lease term, the agency owns the property.

Lease With Option to Purchase (LWOP) Under an LWOP, the agency makes regular payments for the term of the lease and has the option to purchase the property at the end of the lease term for a specified amount. If the agency chooses not to exercise its option to purchase, the property can be returned to the leasing company or the lease can continue for an additional term(s).

Straight Lease or Rental With a straight lease or rental, the agency makes regular payments for the term of the lease. At the end of the lease term the agency either renews the lease for an additional term or returns the property to the leasing company.

FEDERAL LEASE TRANSACTION SUMMARY

Please complete as much information as possible and fax to: 612-395-5235



Agency/Lessee: _____

Address: _____

City: _____ State: _____ Zip: _____

Contact Person: _____ Title: _____

Phone: _____ Fax: _____

Email: _____ Federal Tax ID #: _____

Contact for billing: _____ Phone: _____

Email: _____

Total Cost of Equipment including Shipping & Installation: \$ _____

Requested Term: 24 months 36 months 48 months 60 months

Payment Mode: Monthly Quarterly Semi-Annually Annually Advance Arrears

Anticipated Delivery Date: _____

Equipment Description: _____

The appropriations for this project have been Submitted Approved *for the current year.*

Contractor/Vendor: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____ Website: _____

Please attach a detailed equipment description and quote.